

CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY
REGIONAL WATER QUALITY CONTROL BOARD
CENTRAL VALLEY REGION

AMENDMENTS
TO
THE WATER QUALITY CONTROL PLAN FOR THE SACRAMENTO
RIVER AND SAN JOAQUIN RIVER BASINS

FOR
THE CONTROL OF DIAZINON AND CHLORPYRIFOS RUNOFF INTO
THE LOWER SAN JOAQUIN RIVER

APPENDIX D
SAN JOAQUIN RIVER DIAZINON AND CHLORPYRIFOS
ECONOMIC SCENARIOS

PUBLIC REVIEW DRAFT STAFF REPORT

August 2005

INTRODUCTION

Appendix D contains a series of tables displaying ranges and total costs for managing pesticide applications to select crops, monitoring and planning alternatives, and costs for applying specific pesticides to select crops in both the dormant and in-season periods. These tables are followed by a list of footnote descriptions for footnotes identified in the Appendix D tables.

Cost Range and Total Costs

Dormant Season costs				Irrigation season costs		
Almonds		COST		Almonds		COST
Minimum cost increase	\$1	\$69,500		Minimum cost increase	\$90	\$3,127,500
Maximum cost increase	\$160	\$11,120,000		Maximum cost increase	\$118	\$4,100,500
Total acres using d &/or c	69,500			Total acres using d &/or c	34,750	
				(assume 50% flood irrigation)		
Peach				Alfalfa		
Minimum cost increase/decrease	-\$14	-\$23,520		Minimum cost increase	\$45	\$562,500
Maximum cost increase	\$161	\$270,480		Maximum cost increase	\$85	\$1,062,500
Total acres using d &/or c	1680			Total acres using d &/or c	12,500	
Apple						
Minimum cost increase/decrease	-\$19	-\$19,000				
Maximum cost increase	\$159	\$159,000				
Total acres using d &/or c	1000					
Dormant cost range				Irrigation cost range		
Minimum	\$26,980			Minimum	\$3,690,000	
Maximum	\$11,549,480			Maximum	\$5,163,000	
Monitoring cost range				Total cost range		
Minimum	\$600,000			Minimum(a)	\$626,980	
Maximum	\$3,100,000			Maximum (b)	\$19,812,480	

(a) Minimum= minimum dormant cost + minimum monitoring cost

(b) Maximum = maximum dormant cost + maximum irrigation cost+ maximum monitoring cost

Alternative #1 Watershed Group estimates working under waiver	
Estimated Water Quality Monitoring Cost	
Number of Sites	
Number of Sampling Days (assumes 12 days each - dormant and irrigation season sampling)	24
% QA/QC Samples	30%
Cost per Sample	\$200
Total analytical costs	\$37,440
Number of Person-days for sample collection. Assumes 2 person crew can cover 6 sites.	96
Sample collection preparation as a percent of Person-days for sampling.	25%
Total Person-days for Sample Collection & Preparation	120
Cost per Person-day	\$150
Sampling personnel cost	\$18,000
Travel Costs (400 mi per trip from Sacramento)/ \$0.35 per mile.	\$3,360
Equipment/Supplies	\$20,000
Flow estimates (\$100 /site)	\$300
Total Sampling Cost	\$75,740
Effectiveness Evaluation	
Cost per project	\$400,000
Number of projects per year	0.5
Annual surveys of grower implementation	\$25,000
Total effectiveness evaluation cost	\$225,000
Planning Cost	Person-Months to prepare
Monitoring Plan & QAPP	
Implementation Plan	
Annual Monitoring Report	
Annual Implementation Plan Report	
Monitoring Program Coordination	
Implementation Plan Coordination - Basin-wide	12
Cost per person-month for professional services	\$10,000
Total planning cost	\$280,000
Total annual cost for basin-wide monitoring, planning, and evaluation	
Total Cost	\$580,740
Total Number of Orchard Growers	1000
Cost per Grower	\$580.74

Alternative 2 - Individual Discharger Estimates working under waiver	
Estimated Water Quality Monitoring Cost	
Number of Sites	1
Number of Sampling Days (assumes 2 days for either dormant or irrigation season sampling)	2
% QA/QC Samples	30%
Cost per Sample	\$200
Total analytical costs	\$520
Number of Person-days for sample collection. Assumes 1 person crew.	2
Sample collection preparation as a percent of Person-days for sampling.	25%
Total Person-days for Sample Collection & Preparation	3
Cost per Person-day (assume grower collects)	\$0
Sampling personnel cost	\$0
Travel Costs (50 mi per trip/ \$0.35 per mile.	\$35
Equipment/Supplies (Gloves \$20 + \$20/sample bottle)	\$72
Flow Estimate (\$100/site)	\$100
Total Sampling Cost per site	\$692
Total number of sites	1000
Total cost for 1000 sites	\$692,000
Effectiveness Evaluation	
Annual farm evaluation	\$2,000
Assume - farm evaluation is independent review of farm operations and w.q. data.	
Assume - Regional Board or some other entity prepares standard forms to fill out for monitoring and implementation plan	
Planning Cost	Person-Hours to prepare
Monitoring Plan & QAPP	2
Implementation Plan	4
Annual Monitoring Report	2
Annual Implementation Plan Report	2
Monitoring Program Coordination	0
Implementation Plan Coordination - Basin-wide	0
Cost per person-hours for grower to perform	\$40
Total planning cost	\$400
Total annual cost for basin-wide monitoring, planning, and evaluation	
Cost per Grower	\$3,092
Total Number of Growers	1000
Basin-wide Cost	\$3,092,000

* Imidan (phosmet) and Asana (esfenvalerate) were used for scenario because PUR records indicate they are commonly used on peaches

Economic Analysis for Dormant Season Diazinon Base Case and Alternate Scenarios for Cling Peaches (UCCE 1998)								
				Base Case	Alternate Scenario 1 ⁽¹⁾	Alternate Scenario 2	Alternate Scenario 3	Alternate Scenario 4
				DO + Diazinon	DO Alone	DO + Bt at Bloom ⁽²⁾	DO w/ Success	DO + Pyrethroid. In-season treatments as needed. Cover crops to reduce runoff.
	Cost of One Application (per ac, based on 100 ac)(a)			\$20	\$20	\$20	\$20	\$20
	Cost of Two Applications (per ac, based on 100 ac)(a)					\$40		
	Supreme Oil (4 gal/ac)(a)			\$12	\$12	\$12	\$12	\$12
	Diazinon 50 (3.5 lb/ac)(a)	\$19/acre		\$19			\$19	
	Lorsban 4E (2qt/ac)(3)(a)	\$15/acre						
	Guthion 50WP (4lbs/ac)(3)(a)	\$45/acre						
	Supracide 25 WP (8lbs/ac)(a)	\$60/acre						
	Imidan 70 WP (4.25 lbs/ac)(a)	\$30/acre		\$30	\$30	\$30	\$30	\$30
	Asana XL (4-6 oz/ac)(4)(a)	\$5/acre						\$5
	Ambush 25SP (12-25 oz/ac)(4)(a)	\$30/acre						
	Pounce 3.2 EC (8-16 oz/ac)(4)(a)	\$23/acre						
	Dipel (1 lb/ac)(2)(a)	\$28/acre				\$28		
	Trilogy 90EC (2g/ac)(2)(a)	\$140/acre						
	Success (6 oz/ac)(a)	\$30/acre					\$30	
	Sevin 80S (1.25 lb/ac)(a)	\$8/acre						
	Vendex 50WP (2 lb/ac)(a)	\$56/acre						\$56
	Apollo SC (4 oz/ac)(a)	\$58/acre						
	Omite 30 WP (7.5 lb/ac)(a)	\$45/acre						
	Probability of Needing In-season Applications(b)			0.9	1	0.9	0.9	0.7
	Cover Crop(c)							\$60
	Cultural Costs--Not Including Dormant Sprays (d)			\$1,415	\$1,415	\$1,415	\$1,415	\$1,415
Total Cultural Costs				\$1,511	\$1,497	\$1,560	\$1,541	\$1,623
Harvest Costs(d)				\$975	\$975	\$975	\$975	\$975
Advisory Board Assessment(d)				\$47	\$47	\$47	\$47	\$47
Interest on Operating Capital @ 10.46%(d)				\$45	\$45	\$45	\$45	\$45
Cash Overhead(d)				\$248	\$248	\$248	\$248	\$248
Non-Cash Overhead(d)				\$1,125	\$1,125	\$1,125	\$1,125	\$1,125
Total Costs				\$3,951	\$3,937	\$4,000	\$3,981	\$4,063
Gross Revenue(5)(d)				\$4,700	\$4,700	\$4,700	\$4,700	\$4,700
Returns to Land, Mgt & Overhead				\$749	\$763	\$700	\$719	\$637
Total Cultural Costs as Percent of Gross Revenue				32%	21%	21%	21%	21%
Total Costs as Percent of Gross Revenue				84%	84%	85%	85%	86%
Change in Total Cost from Base Case				\$0	-\$14	\$49	\$30	\$112
% Change in Total Cost from Base Case				0%	0%	1%	1%	2%
* Imidan (phosmet) and Asana (esfenvalerate) were used for scenario because PUR records indicate they are commonly used on peaches								

Economic Analysis for Dormant Season Chlorpyrifos Base Case and Alternate Scenarios for Apples (UCCE 2001a)								
				Base Case	Alternate Scenario 1	Alternate Scenario 2	Alternate Scenario 3	Alternate Scenario 4
				DO + Diazinon	DO Alone	DO + <i>Bt</i> at Bloom(2)	DO + Success	DO + Pyrethroid. In-season treatments as needed. Cover crops to reduce runoff.
	Cost of One Application (per ac, based on 100 ac)(a)			\$20	\$20	\$20	\$20	\$20
	Cost of Two Applications (per ac, based on 100 ac)(a)					\$40		
	Supreme Oil (4 gal/ac)(a)			\$12	\$12	\$12	\$12	\$12
		Diazinon 50 (3.5 lb/ac)(a)		\$19/acre				
		Lorsban 4E (2qt/ac)(3)(a)		\$15/acre	\$15			
		Guthion 50WP (4lbs/ac)(3)(a)		\$45/acre				
		Supracide 25 WP (8lbs/ac)(a)		\$60/acre				
		Imidan 70 WP (4.25 lbs/ac)(a)		\$30/acre	\$30	\$30	\$30	\$30
		Asana XL (4-6 oz/ac)(4)(a)		\$5/acre				
		Pounce 3.2 EC (8-16 oz/ac)(4)(a)		\$23/acre				\$23
		Dipel (1 lb/ac)(2)(a)		\$28/acre		\$28		
		Trilogy 90EC (2g/ac)(2)(a)		\$140/acre				
		Success (6 oz/ac)(a)		\$30/acre			\$30	
		Sevin 80S (1.25 lb/ac)(a)		\$8/acre				
		Vendex 50WP (2 lb/ac)(a)		\$56/acre				\$56
		Apollo SC (4 oz/ac)(a)		\$58/acre				
		Omite 30 WP (7.5 lb/ac)(a)		\$45/acre				
	Probability of Needing In-Season Application(b)			0.20	0.80	0.50	0.50	0.60
	Cover Crop(c)							\$60
	Cultural Costs--Not Including Dormant Sprays(d)			\$1,332	\$1,332	\$1,332	\$1,332	\$1,332
Total Cultural Costs				\$1,389	\$1,404	\$1,457	\$1,419	\$1,553
Harvest Costs per acre(d)				\$1,740	\$1,740	\$1,740	\$1,740	\$1,740
Processing Costs per acre(d)				\$6,915	\$6,915	\$6,915	\$6,915	\$6,915
Advisory Board Assessment(d)				\$120	\$120	\$120	\$120	\$120
Interest on Operating Capital @10.51%(d)				\$151	\$151	\$151	\$151	\$151
Cash Overhead(d)				\$202	\$202	\$202	\$202	\$202
Non-Cash Overhead(d)				\$1,131	\$1,131	\$1,131	\$1,131	\$1,131
Total Costs				\$11,648	\$11,663	\$11,716	\$11,678	\$11,812
Gross Revenue(5)(d)				\$15,300	\$15,300	\$15,300	\$15,300	\$15,300
Returns to Land, Mgt & Overhead				\$3,652	\$3,637	\$3,584	\$3,622	\$3,488
Total Cultural Costs as Percent of Gross Revenue				9%	9%	10%	9%	10%
Total Costs as Percent of Gross Revenue				76%	76%	77%	76%	77%
Change in Total Cost from Base Case				\$0	\$15	\$68	\$30	\$149
% Change in Total Cost from Base Case				0%	0%	1%	0%	1%
* Imidan (phosmet) and Pounce (permethrin) were used for scenarios because they are commonly used on apples								

* Imidan (phosmet) and Pounce (permethrin) were used for scenarios because they are commonly used on apples

Public Review DRAFT 08/30/2005

Economic Analysis for Dormant Season Diazinon Base Case and Alternate Scenarios for Almonds (UCCE 2002a)								
				Base Case	Alternate Scenario 1 ⁽¹⁾	Alternate Scenario 2	Alternate Scenario 3	Alternate Scenario 4
				DO + Diazinon	DO Alone	DO + <i>Bt</i> at Bloom ⁽²⁾	DO w/ Success	DO + Pyrethroid. In-season treatments as needed. Cover crops to reduce runoff.
	Cost of One Application(per ac, based on 100 ac)(a)			\$20	\$20	\$20	\$20	\$20
	Cost of Two Applications(per ac, based on 100 ac)(a)					\$40		
	Supreme Oil(4 gal/ac)(a)			\$12	\$12	\$12	\$12	\$12
		Diazinon 50 (3.5 lb/ac)(a)	\$19/acre	\$19				
		Guthion 50WP (4lbs/ac)(3)(a)	\$45/acre					
		Supracide 25 WP (8lbs/ac)(a)	\$60/acre					
		*Imidan 70WP (4.25 lb/ac)(a)	\$30/acre	\$30	\$30	\$30	\$30	\$30
		Ambush 25SP (12-25 oz/ac)(4)(a)	\$30/acre					
		*Pounce 3.2 EC (8-16 oz/ac)(4)(a)	\$23/acre					\$23
		Dipel (1 lb/ac)(2)(a)	\$28/acre			\$28		
		Success (6 oz/ac)(a)	\$30/acre				\$30	
		Sevin 80S (1.25 lb/ac)(a)	\$8/acre					
		Vendex 50WP (2 lb/ac)(a)	\$56/acre					\$56
		Apollo SC (4 oz/ac)(a)	\$58/acre					
		Omite 30 WP (7.5 lb/ac)(a)	\$45/acre					
	Probability of Needing In-season Applications(b)			0.56	0.80	0.65	0.20	0.45
	Cover Crop(c)			\$60/acre				\$60
Cultural Costs--Not Including Dormant Sprays(d,e)				\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Total Cultural Costs				\$1,079	\$1,072	\$1,113	\$1,072	\$1,214
Harvest Costs per acre(d)				\$332	\$332	\$332	\$332	\$332
Interest on Operating Capital @7.4%(d)				\$24	\$24	\$24	\$24	\$24
Cash Overhead(d)				\$214	\$214	\$214	\$214	\$214
Non-Cash Overhead(d)				\$1,098	\$1,098	\$1,098	\$1,098	\$1,098
Total Costs				\$2,747	\$2,740	\$2,781	\$2,740	\$2,882
Gross Revenue (5)(d)				\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
Returns to Land, Mgt & Overhead				-\$247	-\$240	-\$281	-\$240	-\$382
Total Cultural Costs as Percent of Gross Revenue				0.43	0.43	0.45	0.43	0.49
Total Costs as Percent of Gross Revenue				110%	110%	111%	110%	115%
Change in Total Cost from Base Case				\$0	-\$7	\$34	-\$7	\$135
% Change in Total Cost from Base Case				0%	0%	1%	0%	5%
* Imidan (phosmet) and Pounce (permethrin) were used for scenario because PUR records indicate they are commonly used on almonds								

Public Review DRAFT 08/30/2005

Economic Analysis for Dormant Season Chlorpyrifos Base Case and Alternate Scenarios for Almonds (UCCE 2002a)								
				Base Case	Alternate Scenario 1 ⁽¹⁾	Alternate Scenario 2	Alternate Scenario 3	Alternate Scenario 4
				DO + Chlorpyrifos	DO Alone	DO + <i>Bt</i> at Bloom ⁽²⁾	DO + Success	DO + Pyrethroid. In-season treatments as needed. Cover crops to reduce runoff.
	Cost of One Application(per ac, based on 100 ac)(a)			\$20	\$20	\$20	\$20	\$20
	Cost of Two Applications(per ac, based on 100 ac)(a)					\$40		
	Supreme Oil(4 gal/ac)(a)			\$12	\$12	\$12	\$12	\$12
		Lorsban 4E (2qt/ac)(3)(a)	\$15/acre	\$15				
		Guthion 50WP (4lbs/ac)(3)(a)	\$45/acre					
		Supracide 25 WP (8lbs/ac)(a)	\$60/acre					
		*Imidan 70WP (4.25 lb/ac)(a)	\$30/acre	\$30	\$30	\$30	\$30	\$30
		Ambush 25SP (12-25 oz/ac)(4)(a)	\$30/acre					
		Pounce 3.2 EC (8-16 oz/ac)(4)(a)	\$23/acre					\$23
		Dipel (1 lb/ac)(2)(a)	\$28/acre			\$28		
		Success (6 oz/ac)(a)	\$30/acre				\$30	
		Sevin 80S (1.25 lb/ac)(a)	\$8/acre					
		Vendex 50WP (2 lb/ac)(a)	\$56/acre					
		Apollo SC (4 oz/ac)(a)	\$58/acre					
		Omite 30 WP (7.5 lb/ac)(a)	\$45/acre					\$45
	Probability of Needing In-season Applications(b)			0.36	0.80	0.65	0.20	0.45
	Cover Crop(c)			\$60/acre				\$60
Cultural Costs--Not Including Dormant Sprays(d,e)				\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Total Cultural Costs				\$1,065	\$1,072	\$1,113	\$1,072	\$1,203
Harvest Costs per acre(d)				\$332	\$332	\$332	\$332	\$332
Interest on Operating Capital @7.4%(d)				\$24	\$24	\$24	\$24	\$24
Cash Overhead(d)				\$214	\$214	\$214	\$214	\$214
Non-Cash Overhead(d)				\$1,098	\$1,098	\$1,098	\$1,098	\$1,098
Total Costs				\$2,733	\$2,740	\$2,781	\$2,740	\$2,871
Gross Revenue (5)(d)				\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
Returns to Land, Mgt & Overhead				-\$233	-\$240	-\$281	-\$240	-\$371
Total Cultural Costs as Percent of Gross Revenue				43%	43%	45%	43%	48%
Total Costs as Percent of Gross Revenue				109%	110%	111%	110%	115%
Change in Total Cost from Base Case				\$0	\$7	\$48	\$7	\$138
% Change in Total Cost from Base Case				0	0	0	0	0
* Imidan (phosmet) and Pounce (permethrin) were used for scenario because PUR records indicate they are commonly used on almonds								

Public Review DRAFT 08/30/2005

Economic Analysis for Irrigation Season Chlorpyrifos (Base Case) and Alternate Scenarios for Almonds. (UCCE 2002a, 2002b)						
Chlorpyrifos applied in-season (July) to control Naval Orange Worm			Base Case	Alternate Scenario 1	Alternate Scenario 2	Alternate Scenario 3
			Chlorpyrifos 60% of growers use basin flood irrigation with berms, 40% use drip or microsprinkler	Orchard sanitation + <i>Bt</i> at hull split. Same irrigation as Base Case	Guthion Same irrigation as Base Case, cover crops to reduce runoff	Chlorpyrifos 100% of growers use drip or microsprinklers to reduce runoff.
	Cost of One Application(per ac, based on 100 ac)(a)		\$20		\$20	\$20
	Cost of Two Applications(per ac, based on 100 ac)(a)			\$40		
	Lorsban 4E (2qt/ac)(3)(a)	\$15/acre	\$15			\$15
	Guthion 50WP (4lbs/ac)(3)(a)	\$45/acre			\$45	
	Imidan 70WP (4.25 lb/ac)(a)	\$30/acre				
	Asana XL (4-6 oz/ac)(4)(a)	\$5/acre				
	Dipel (1 lb/ac)(2)(a)	\$28/acre		\$28		
	Orchard sanitation©	\$70/acre		\$70		
	Cover Crop(c)	\$60/acre			\$60	
	Microsprinklers cost differential	\$196/acre/year	\$196	\$196	\$196	\$196
Cultural Costs--Not Including management variable(d)			\$1,000	\$1,000	\$1,000	\$1,000
Total Cultural Costs			\$1,113	\$1,216	\$1,203	\$1,231
Harvest Costs per acre(d)			\$332	\$332	\$332	\$332
Interest on Operating Capital @7.4%(d)			\$24	\$24	\$24	\$24
Cash Overhead(d)			\$214	\$214	\$214	\$214
Non-Cash Overhead(d)			\$1,098	\$1,098	\$1,098	\$1,098
Total Costs			\$2,781	\$2,884	\$2,871	\$2,899
Gross Revenue (5)(d)			\$2,500	\$2,500	\$2,500	\$2,500
Returns to Land, Mgt & Overhead			-\$281	-\$384	-\$371	-\$399
Total Cultural Costs as Percent of Gross Revenue			45%	49%	48%	49%
Total Costs as Percent of Gross Revenue			111%	115%	115%	116%
Change in Total Cost from Base Case			\$0	\$103	\$90	\$118
% Change in Total Cost from Base Case			0%	4%	3%	4%
Guthion (azinphos-methyl) was used for scenario because it was first on list of alternatives from UCIPM guidelines.						
Pyrethroid scenario was not included because pyrethroids are not recommended for in-season use on almonds.						

Public Review DRAFT 08/30/2005

Economic Analysis for Irrigation Season Chlorpyrifos (Base Case) and Alternate Scenarios for Alfalfa. (UCCE 2003)					
Chlorpyrifos applied in-season (March) to control Egyptian Alfalfa Weevil			Base Case	Alternate Scenario 1	Alternate Scenario 2
			Chlorpyrifos Flood irrigation, no tailwater control or vegetated buffer	Same irrigation as Base Case, tailwater control to reduce runoff	Same irrigation as Base Case, vegetated buffer to reduce runoff
	Cost of One Application(per ac, based on 100 ac)(a)	\$20/acre	\$20	\$20	\$20
	Cost of Two Applications(per ac, based on 100 ac)(a)	\$40/acre			
	Lorsban 4E (2qt/ac)(3)(a)	\$15/acre	\$15	\$15	\$15
	Ambush 25SP (12-25 oz/ac)(4)(a)	\$30/acre			
	Imidan 70WP (4.25 lb/ac)(a)	\$30/acre			
	Vegetated Buffer(c)	\$60/acre			\$60
	Tailwater control (Surface Drainage recirculation)(f)	\$100/acre/year		\$100	
Cultural Costs--Not Including management variable(d)			\$290	\$290	\$290
Total Cultural Costs			\$325	\$410	\$370
Harvest Costs per acre(d)			\$198	\$198	\$198
Interest on Operating Capital @7.14%(d)			\$9	\$9	\$9
Cash Overhead(d)			\$77	\$77	\$77
Non-Cash Overhead(d)			\$400	\$400	\$400
Total Costs			\$1,009	\$1,094	\$1,054
Gross Revenue (5)(d)			\$875	\$875	\$875
Returns to Land, Mgt & Overhead			-\$134	-\$219	-\$179
Total Cultural Costs as Percent of Gross Revenue			37%	47%	42%
Total Costs as Percent of Gross Revenue			115%	125%	120%
Change in Total Cost from Base Case			\$0	\$85	\$45
% Change in Total Cost from Base Case			0%	8%	4%
Guthion (azinphos-methyl) was used for scenario because it was first on list of alternatives from UCIPM guidelines.					
Pyrethroid scenario was not included because pyrethroids are not recommended for in-season use on almonds.					

Public Review DRAFT 08/30/2005

Explanations and Footnotes for Tables 1 through 5

- 1) May result in unacceptable level of damage
- 2) Two applications required--cost is for two applications
- 3) One to three applications required when used as an in-season treatment; cost is for one application
- 4) Choice of this pesticide will also probably require use of miticide such as Vendex, Apollo, Omite, Kelthane, Agri-Mek
- 5) Yield for almonds: 1 ton per acre Price per ton: \$2500

Yield for peaches: 20 tons per acre Price per ton: \$235 Cost data are for 1998 (except advisory board assessment), an inflation rate of 3% was applied to all costs. Yield, price, and advisory board assessment data are for 2003 (R. Duncan, pers.comm>)

Yield for apples: 30 tons per acre Price per ton: \$510 (70% fresh, 20% peelers, 10% juicers)

- a) Costs are from Zalom, et al., 1999.
- b) Estimated probability is based on CDPR Pesticide Use Report data, 2000-2002, when possible. No probabilities could be obtained for apple. Probabilities for dormant oil alone, dormant oil plus Bt, and dormant oil plus spinosad on almond and peach could not be obtained from PUR data. Probabilities were estimated for these scenarios.
- c) Costs are from Thomas, F. CERUS Consulting. Personal Communication
- d) Costs for typical practices are from University of California Cooperative Extension --see citations below. Specific practices vary by crop.
"Cultural Costs--Not Including Management Alternative(s)" includes annual cost per acre for typical cultural practices such as irrigation using flood system, pruning, fertilization, pollination, leaf analysis, non-dormant season insect pest control, vertebrate pest, weed, and disease control, vehicle use, and consultant fees. It does not include the cost of the management alternative being compared in the scenario, e.g., a specific pesticide.
"Harvest Costs" include shaking, raking, sweeping, pickup and haul, hull and shell, bin distribution, hand picking, and field sorting, depending on the crop type.
"Processing Costs" include cooling, sorting, packing, and storing. These costs apply to apples only.
"Advisory Board Assessment" is a mandatory fee assessed on each ton harvested. Not all crops are assessed an advisory board fee.
"Interest on Operating Capital" is based on cash operating costs and is calculated monthly until harvest at a yearly rate that varies by crop.
"Cash Overhead" are expenses assigned to the whole farm, including office expense, liability insurance, sanitation fees, property taxes, insurance, and equipment repairs.
"Non-Cash Overhead" includes buildings, fuel tanks, shop and hand tools, irrigation pump, filter, and sprinklers, land, and orchard establishment costs.
- e) Includes cost of removing mummies for control of Naval Orange Worm in almonds (\$70 per acre).
 - (f) Cost estimated as annualized capital cost of \$45 plus annual maintenance cost of \$55. Annualized capital cost = \$812 capital cost/18year life expectancy.

"Gross Revenues" is the price paid per ton, times the number of tons typically harvested per acre. Tons per acre and price per ton for each crop is identified in (5), above.

"Returns to Land, Management, and Overhead" is the difference between Gross Revenues and Total Costs per acre.

CITATIONS

Devencenzi, Michael. Personal Communication. Pest Control Advisor for Peaches in San Joaquin Valley. 209/329-2165. Telephone Conversation May 28, 2003

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Ferreira, Bill. Apricot Producers Association. Personal Communication. Telephone Call. May 20, 2003. 209/524-0801.

University of California Cooperative Extension (UCCE). 2002a. Sample Costs to Establish an Almond Orchard and Produce Almonds. San Joaquin Valley North. Flood Irrigation.

UCCE. 2002b. Sample Costs to Establish an Almond Orchard and Produce Almonds. San Joaquin Valley North. Micro-sprinkler Irrigation.

UCCE. 2001b. Sample Costs to Establish a Prune Orchard and Produce Prunes (Dried Plums). Sacramento Valley. French Variety & Low-Volume Irrigation

UCCE. 1998. Sample Costs to Establish a Cling Peach Orchard and Produce Cling Peaches. Sacramento and San Joaquin Valleys. Flood Irrigation.

UCCE. 1991. Apricot Establishment and Production Costs for the Northern San Joaquin Valley - 1991.

Note: UCCE 2001b was used instead of an older cost study for dried plums in the San Joaquin Valley because the data in UCCE 2001b are more recent.

UCCE 1998 was used instead of a more recent cost study for fresh market peaches in the San Joaquin Valley because canning (cling) peaches represent a larger part of the acreage.